

# HOBİ Winning Builders Show Us What's Hot in Luxury Housing



In Connecticut, there are luxury hot spots in every county. In Litchfield County, the towns of Washington & Lakeville are second homes to celebrities and multi-millionaires, while the Farmington Valley and South Glastonbury in Hartford County, Woodbridge and the Madison shoreline in New Haven County, Stonington and Mason's Island in New London, and the towns of southern Fairfield County, are all sought after locations for the most affluent buyers.



However, the size and cost of a building lot in Hartford County differs dramatically from one in Fairfield County, as does the taste of each area’s homebuyers. What defines luxury is hyperlocal, and even in a small state like Connecticut, location dictates price point, home style and buyer profile.

### Luxury housing in Fairfield County

The residents of Westport, New Canaan, Weston, Wilton, Darien and Greenwich spend the most per capita of any area in Connecticut, and this year’s HOBI winners illustrate what’s HOT in this wealthiest area of the state.

#### What’s in...

##### 1. Smaller properties

Today’s luxury buyer demands exceptional quality, but does not have to have thousands of square feet to show it off. They want just the right size, with thoughtful use of space, and they would rather have a small lot with breathtaking views. See Bluewater custom home at left and above right.

This year’s Best Custom Home 3,000-4,000 sf by Bluewater Home Builders sits on a .19 acre spit of land and measures only 3,275 sf, but it’s stunning shingle style design by architect, Tanner White, and amazing views of Long Island Sound from every window, are just what today’s luxury homebuyer is after!

##### 2. Modern interior design

What began several years ago as transitional interior design and appointments, has morphed into full blown modern, as evidenced by the preference for black powder coated window and door frames, floating open tread staircases, linear fireplaces, low profile drywall detailing and black and white color schemes, as in this sleek minimalist modern living room in the “Outstanding Contemporary Spec Home” by Milton Development pictured at right.



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